

# **EDM**

# **Business & Mass Readers DATABASE**

(KiniEvents & Kini Morning Brief)



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- Database Segmentation

# **Part 2: Kini Morning Brief EDM**

- Mass Readers Database
- EDM Ad Insertion & Summary

**Part 3: Package Cost** 

# Examples of **EDM Ad Insertion**

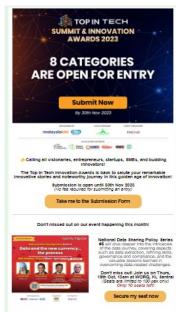








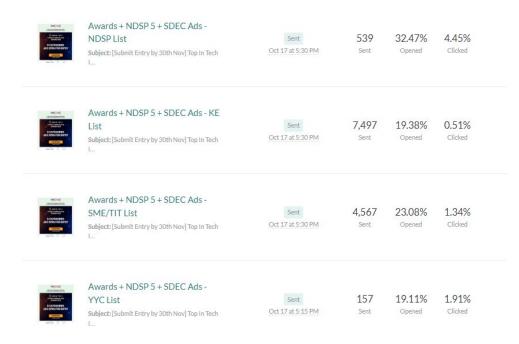
TOP IN TECH ""







# Example of **EDM Report**



#### **EDM System: Octopus**

#### **Benchmark Result:**

Business Database Non-Targeting (~40k emails)

Est. Open Rate: >5%

#### **Benchmark Result:**

Business Database Segments Targeting (~70k emails)

Est. Open Rate : >8%

# **Database Summary**

### **Total Database Size:**

~75,000 emails

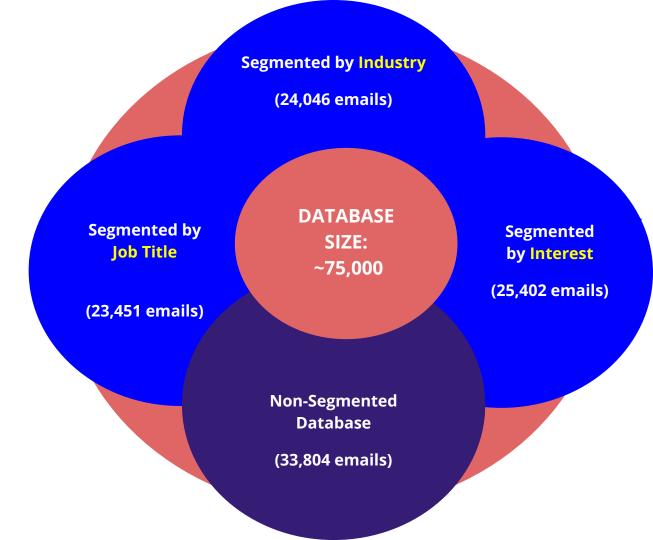
## Segmented Database:

~40,000 emails

By Industry: 24,046 emails By Job Title: 23,451 emails By Interest: 25,402 emails

# Non-segmented Database (Race & Gender):

~33,000 emails

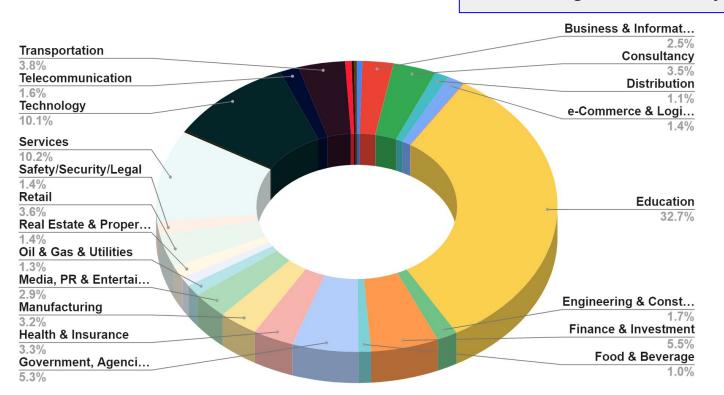


# **Segmented** by **Industry**

(Total: **24,046 emails**)



- **1. Education: 32.7%** (7,871 emails)
- **2. Services: 10.2%** (2,461 emails)
- **Technology: 10.1%** (2,420 emails)
- **4. Finance & Investment: 5.5%** (1,317 emails)
- **5. Govt, Agencies & Embassy: 5.3%** (1,282 emails)

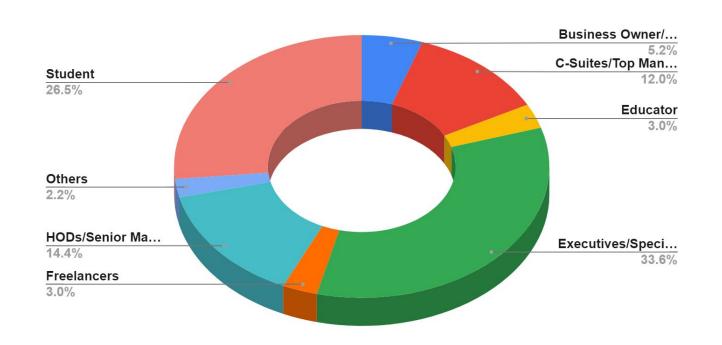


# **Segmented** by **Job Title**

(Total: **23,451 emails**)

### Top 5 Job Titles:

- **1. Executives / Specialists: 33.6%** (7,884 emails)
- **2. Student: 26.5%** (6,223 emails)
- 3. HODs / Snr Managers / Managers 14.4% (3,369 emails)
- **4. C-Suites / Top Management 12.0%** (2,809 emails)
- **5. Business Owner 5.2%** (1,231 emails)

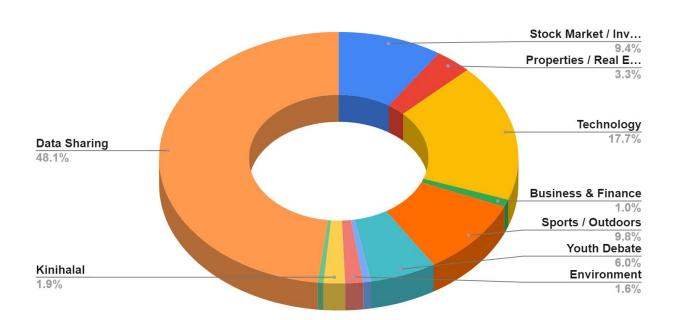


# **Segmented** by **Interest**

(Total: **25,402 emails**)

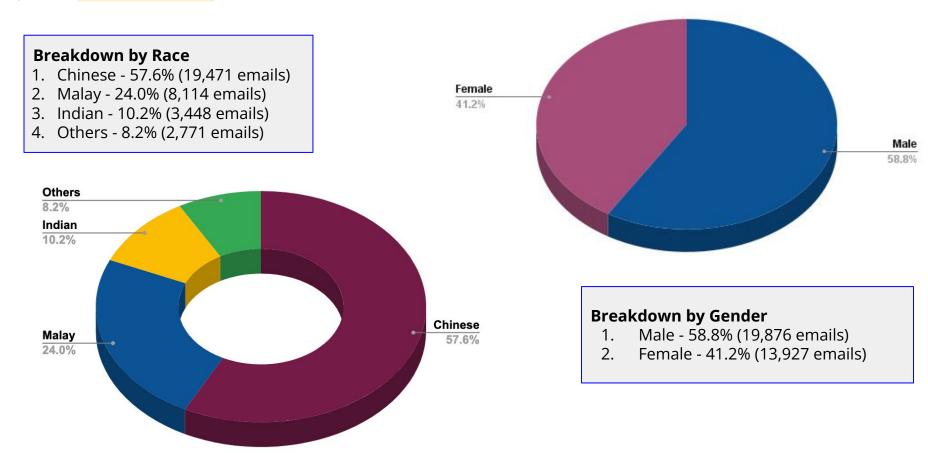
## **Top 5 Interest:**

- **1. Data Sharing: 48.1%** (12,224 emails)
- **Technology: 17.7%** (4,497 emails)
- 3. **Sports / Outdoors: 9.8%** (2,479 emails)
- 4. Stock Market / Investment: 9.4% (2,389 emails)
- 5. Youth Debate: 6.0% (1,521 emails)



# **Segmented** by **Gender & Race**

(Total: **33,804 emails**)



# Kini Morning Brief: EDM Ad Insertion

Daily Newsletters: Kini Morning Brief (EN/BM) Article posting at "Announcement" section



kini morning brief



Good morning. Here's what you should know today.

#### **Key Highlights**

- Sock-gate triggers friendly fire
- · Vigilanteism over sock comments
- · Padu deadline looms

#### HIGHLIGHTS



'Allah' socks supplier rues arson threat, personal data sharing



Woman remanded for breaching men's prayer room at Penang mosque



Anwar: Focus on big issues, not squabble over bak kut teh, canteens

#### Views that matter



10 big issues for Anwar to mull and decide By P Gunasegaram



<u>Syed Saddiq muddies</u> <u>Muda's water</u> By S Thayaparan



PAS has misunderstood the meaning of Ramadan By Mariam Mokhtar

#### Other news that matter



Agong: I'm not an idol to be worshipped



King questions if KL congested due to unequal development



<u>Lawfully eligible but</u> <u>denied citizenship, a</u> <u>woman's 30-year fight</u>

#### Announcement

Personalising Cancer Care: A Journey Towards A Person-Centred Cancer Journey at SJMC

Amidst the challenging journey of cancer care, SJMC emerges as a beacon of hope, advocating for a more personalised, personcentred approach to cancer care. SJMC is committed to putting patients at the centre of every decision while bridging the care gap.



Finexus Offers Customised e-Invoicing Solutions for Diverse Industries

Finexus has unveiled a suite of four LHDN e-Invoicing models catering to a wide array of businesses, including MSMEs, SMEs, retailers, corporations, MNCs, and banks.



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Kini Morning Brief is delivered to you every weekday. <u>Tell your friends</u> about this newsletter. Add us to your contacts list to skip the junk filter.



You received this email because you are subscribed to the Kini Morning Brief **Database size:** 

~300,000 Emails

Open Rate: ~60%

### **Recipients:**

-Malaysiakini Subscribers (Mass Audiences)

#### **Email Schedule:**

-Weekly (Mon, Wed, Fri)

# **EMAIL BLAST** PACKAGE COST

Option	Description	Inventory	Package Cost
I	Format: <b>EDM ad insert</b> in KiniEvents' eNewsletter & Kini Morning Brief  Database Type: <b>Non-targeting</b> (All segments)  Total Database: ~130,000 Emails  *EDM material & artwork provided by the client.	2 EDMs (2nd or 3rd Slot) Non-Targeting	RM12,000 6% SST applicable (Total Worth: RM20,000) Est. Open Rate: >5%
II	Format: <b>EDM ad insert</b> in KiniEvents' eNewsletter  Database Type: <b>Segments-targeting</b> (Base on <b>Industry</b> , <b>Job Titles</b> , <b>Interests</b> )  Total Database: ~ <b>50,000 Emails</b> * <i>EDM material &amp; artwork provided by the client</i> .	2 EDMs (2nd or 3rd Slot) Segment-Targeting	RM20,000 6% SST applicable (Total Worth: RM30,000) Est. Open Rate: >8%

### FOR **CUSTOM MADE PACKAGE**:

Email: <a href="mailto:enquiry@kini.events">enquiry@kini.events</a> More Info: <a href="mailto:www.fgmedia.my">www.fgmedia.my</a>

# **CONTACT US**

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