

SPONSORSHIP PROPOPSAL

Organised by malaysiakini DNA





Innovation has become a lifeline for many of us. We are witnessing how technology acceleration, especially through digital adoption, coupled with innovation has been a powerful mechanism in paving the way to uplift the economy out of a downturn since Covid began.

The strength, creativity and perseverance that we see, hear and read is remarkably vibrant! With so many great stories of how businesses have responded and reacted and even managed to accelerate growth, it is imperative that the **Top In Tech Innovation Awards**, brought to you by Digital News Asia and Malaysiakini, honours these innovators, businesses, and their massive efforts that reflect the best face of Malaysia Boleh!

TOPINTECH INNOVATION AWARD

Proposed Partners for 2022

SUPPORTED BY



INNOVATION PARTNER

STRATEGIC PARTNERS







ECOSYSTEM PARTNERS



















INVITED LEAD JUDGES for 2022

INNOVATOR OF THE YEAR

Watch Video



Afzal A.Rahim Chief Executive Officer, TIME dotCom

BEST BRICK & MORTAR ADOPTION

Watch Video



Raja Teh Maimunah Managing Director Wholesale Banking,

MOST IMPACTFUL ACADEMIA - INDUSTRY COLLABORATION

Watch Video



MOST

INNOVATIVE

Watch Video

Ganesh Bangah Executive Chairman, commerce. Asia

Ambank Group

Confirmed

MOST PROMISING

Watch Video



Dr V. Sivapalan Senior Partner, & Co-Founder ScaleUp Malaysia Accelerator

Confirmed

Thillai Raj

Senior

Technology Advisor,

Wise Al

MOST IMPACTFUL PUBLIC SECTOR AGENCY DRIVING DIGITAL ADOPTION

Watch Video



Dato' Seri Wong Siew Hai President Malaysia Semiconductor Industry Association

Confirmed

BEST PIVOT

Watch Video



Joel Neoh Co-Founder, Fave

Confirmed

Categories from Top In Tech Innovation Awards 2021

es
0
4
at
Ü
a
-

Category	Sub - Category	Criteria
Innovator of The Year	-	This award recognises a person who has developed a breakthrough innovation that has the potential to improve lives and serve as an inspiration to those working in the technopreneurship industry.
Young Innovator of The Year	-	This award is curated for the generations Z & Alpha, will salute a young talent for his / her outstanding creativity and innovative mindset in developing new and highly potential processes and products for the future.
Best Brick & Mortar Adoption	-	This award recognises a Brick & Mortar company that has shown exceptional productivity, resilience, and creative thinking in managing business through the adoption of technology amidst the pandemic with a minimum annual revenue of RM20 million.
Most Impactful	R&D	This award recognises a University or Polytechnic that has shown strong collaboration with industry over the past 20
Academic-Industry Collaboration	Commercial	months to strengthen the delivery of its curriculum and ensure graduates are industry ready from the get Go!

Categories from Top In Tech Innovation Awards 2021

Category	Sub - Category	Criteria
Most Impactful Public Sector Agency Driving Digital Adoption	Federal & State Level	This award recognises a Federal Level & State Level Government Agency that have adopted and strengthened technology innovation and transformation by digitising their services to the public.
Most Innovative	Startup	This award recognises a company, founded by visionary entrepreneurs with <i>innovative products or</i>
	Growth Company	services that aim to disrupt the industry.
	Startup	This award recognises a company that has shown
Most Promising	Growth Company	excellent resilience, productivity and promising scalability.
	Startup	This award recognises a company that has shown
Best Pivot	Growth Company	tremendous pivot strategy during the pandemic.

*Startup: Company with annual revenue of up to RM1 million.

*Growth Company: Company with annual revenue of RM1 million – RM20 million.

TIMELINE 2022

Submission Drive (Q2)

Shortlisting (Q3)

Final Judging (Q3/Q4)

Award Ceremony (Q4)

Entries are submitted through www.topintech.my/awards

No fees are incurred for participating.

Format:

A complete write up and video presentation submitted according to the category criteria.

Facilitated by Digital News Asia & Malaysiakini, the team will team up with lead judges to shortlist finalist for each category.

Final presentation by shortlisted finalists to the panel judges.

Winners and Merit recipients will be determined.

Registrations to watch the ceremony online opens

Category Winners and Merit recipients will be announced at the ceremony.

Winners' Networking Cocktail (Dec 2022 or Jan 2023 - tbc)

AGENDA

Date: December 2022 (Thursday)

Time: 3.30pm - 6.00pm

Format: Hybrid (On-ground + Zoom + Livestream)

Venue Host: TBC (Ard 200 Pax)

Ground Attendees include:

Strategic Partners, Ecosystem Partners, Media Partners, Sponsors, Category Lead & Panel Judges, all Finalists (Invited Guests)

TIME	AGENDA
3.30 PM	Guests Arrival + Networking (Sponsor videos play at background)
4.00 PM	Welcoming of VIPs & Guests
4.15 PM	Opening Remarks
4.20 PM	Launching Speech by Guest of Honour

4.30 PM	Most PromisingStartupGrowth Company	
4.40 PM	Best PivotStartupGrowth Company	
4.50 PM	Most InnovativeStartupGrowth Company	
5.00 PM	Commercial Break	
5.10 PM	Best Brick & Mortar Adoption	
5.20 PM	 Most Impactful Public Sector Agency Driving Digital Adoption State Level Federal Level 	
5.30 PM	Most Impactful Academia-Industry Collaboration	
5.40PM	Young Innovator of The Year	
5.50 PM	Innovator of The Year	
6.00 PM	Closing Remarks by Malaysiakini & Digital News Asia	
6.05 PM	CEREMONY ENDS & Networking (Sponsor videos play at background)	

• The agenda is proposed and is subject to changes.

Phase	A&P Items	Inventories	Award Entitlements
	for Sponsors (Platinum, Gold, Supporter)		
1. Event Organising	Award Website https://topintech.my/awards/ Top In Tech Facebook Page Malaysiakini (Desktop + Mobile) Homepage Event Section	Q2 to Q4 2022 (4-6 months)	Logo & link insertion (P, G & S)
	Objective: Create awareness about the award, & drive submissions TA: Technopreneurs, Business Owners		
	Media Partner interview with Event Organisers & Key Partners	By Marketing Magazine, BFM, KiniTV	Media Interview by KiniTV (P)
	Submission Drive via Ecosystem Partners cross promotion through partners' social media platforms	Ecosystem Partners' SocMed pages	Logo insert in A&P creatives (P, G, S)
	Publicity Videos Circulation: Organisers & Ecosystem Partners: FB, TW, LI, IG, YT Malaysiakini, Digital News Asia, KiniTV: Desktop & Mobile sites	Event Promo Video 7 x Judges Promo Video > 100,000 Views	Logo insert in videos (P, G, S)
2. Pre-Event A&Ps	Press Release Article (EN & BM) Circulation: Organisers & Ecosystem Partners: FB, TW, LI, IG, YT Malaysiakini, Digital News Asia, KiniTV: Desktop & Mobile sites	2 x Press Releases Publications > 20,000 Pageviews	Brand mention in articles (P, G, S)
	Online Banner Malaysiakini, Digital News Asia, KiniTV: Billboard, STO & MRec, MFV	>10 mil Impressions (Target audience segment: Biz & Tech)	Logo insert in banner creatives (P, G, S)
	Social Media Posting Circulation: Organisers & Ecosystem Partners: FB, TW, LI, IG, TG	80-100 Posts > 1 mil Reach	Logo insert in posting creatives (P, G, S)
	EDM (20k-30k Business Database) KiniEvents SME Biz Database Top In Tech Forum RSVP Database (~4,000 emails)	20 x EDMs > 10,000 Open Emails	Logo & link insert in EDM (P, G, S)

Phase	A&P Items	Inventory	Award Entitlements
	PRE-EVENT: Q3 - Q4 2022		for Sponsors (Platinum, Gold, Supporter)
3. Pre-Event Judging Sessions	 Judging Session Shortlisting of finalists will be coordinated by the facilitating & lead judges after the submissions are closed. The judging session will be spread between 2 - 3 days period to accommodate to 8 sessions. Each session will be lead by a category judge and assisted by 2 - 3 panel judges Shortlisted finalists will be given 20 mins to present their submissions to the judges and the scoring will be done on the spot All the shortlisted finalists will be invited to attend the award ceremony. The category winners and merit recipients will be announced at the ceremony 	Facilitating judges: Karamjit Singh, CEO, DNA Premesh Chandran, CEO Mkini 8 x Sessions Each session: ~30 mins Date: Q3/Q4 2022 Duration: 2 Days Venue: TBC	*Venue hosting for final judging @ (Platinum - Exclusive) C-Level Rep. to be involved in the judging session for the sponsored-category only (Platinum - Exclusive)

Phase	A&P Items	Inventory	Award Entitlements
	DURING-EVENT: Q4 2022 (1 Day)	for Sponsors (Platinum, Gold, Supporter)	
4. During-Event A&Ps	On-Ground or Virtual Entitlements for Exclusive Presenting Partner At Venue: Booth at venue (goodies bags giveaways) Bunting placement Logo placement on Digital Backdrop & Photo Wall Logo engraved on the Sponsored Category Trophy Corporate Video Ad during Commercial-Break Brand-Mention by Emcee & Organisers in speeches Invitation to the ground Award Ceremony Welcome Note (3min) Presenting of Sponsored-Award to Winner on stage	3 Hours Event (~200 Attendees on Ground: Organiser, VIPs, Award Finalists)	Booth setup at registration area (P, G) 4 bunting placements at the venue (P, G) Logo insert on Backdrop & Photo Wall (P, G, S) Logo engraved on Trophy & insert in Cert (P, G) TVC plays during break (P, G, S) Brand mention by emcee & organisers (P, G, S) 2 x VIP invitations to attend (P, G, S) Welcome Remarks (3min) (P - Exclusive) Award category presented by rep on stage (P, G)
	Media Interview during event & circulate across Malaysiakini, Digital News Asia & KiniTV: FB, LI, YT (1 week after event) (Exclusive)	10 Posts > 10,000 Views	Media Interview Video with Sponsor & Category Winner/s (P)
	Live-Stream: Malaysiakini, Digital News Asia & KiniTV: FB LI, YT (7 Pages) Partners & Sponsors' FB (TBC)	3 Hours Live-Stream > 7 Pages (pin on top) > 100,000 People Reach	Cross Live with Sponsor's FB (P, G)
	Live-Posting: Malaysiakini, Digital News Asia: FB, LI, TW, IG Posting Content: Welcome Note, Launching Speech, Winners Announcements, Closing Remark.	20-30 Social Media Live-Postings	*Carry Sponsor's Specific #hashtag (P - Exclusive)

Phase	A&P Items	Inventory	Award Entitlements
	POST-EVENT: Q4 2022		for Sponsors (Platinum, Gold, Supporter)
	Objective: Winner List Announcement & Watch Ceremony Recorded Video Post-Press Release (EN & BM)	2 x Press Releases	*Share "Business Participants Contact Databases" for those select YES to receive Sponsor's newsletter (P & P-Exclusive)
	Circulation: Organisers & Ecosystem Partners: FB, TW, LI, IG, YT Malaysiakini, Digital News Asia, KiniTV: Desktop & Mobile sites	Publications > 20,000 Pageviews	Brand mention in articles (P, G, S)
	EDM (20k-30k Business Database) KiniEvents SME Biz Database Top In Tech Forum RSVP Database (~4,000 emails)	2 x EDMs > 1,000 Open Emails	Logo insert in EDMs (P, G, S)
5. Post-Event A&Ps	Event Coverage Videos (Post-Circulation: 2-3 Weeks after event) Organisers & Ecosystem Partners: FB, TW, LI, IG, YT Malaysiakini, Digital News Asia, KiniTV: Desktop & Mobile sites Ceremony Full Recorded Live-Video (2-3 hours) Highlight Video (20 min) Winners' Announcement Video (10 min)	> 5,000 Views > 10,000 Views > 50,000 Views	Logo insert in videos (P, G, S)
	Photo Gallery & Video Gallery Award Website https://topintech.my/awards/ Top In Tech Facebook Page Malaysiakini (Desktop + Mobile) Homepage Event Section Ecosystem Partners: FB, TW, LI, IG		Brand appearance in photos (P, G, S)
	**Networking Cocktail Invited Guests: MOSTI, Judges, Winners & Finalists, Partners (Top Venue)	Date: Q1 in 2023 (tbc) Venue: tbc Time: 6pm - 9pm No of Pax: 50 pax	*Exclusive Networking Cocktail with 2022 winners, finalists & judges & VIP (P-Exclusive)
		Theme: exclusive, high class	

Platinum Partner

RM 200k nett (Industry-Exclusive) Total Value Worth RM580k

RM 100k nett (Non Industry-Exclusive) Total Value Worth RM380k

Part I: Award Entitlements

(Exclusive: Worth RM 400k) (Non-Exclusive: Worth RM 200k)

• Refer Slides 8 - 11 (Highlighted in Red)

Part II: Media Ad Grant for Award Winner (Worth RM 30k per winner)

- Winner/s of Sponsored-Category by Platinum
- Ad Inventory worth RM30,000 across Malaysiakini & Digital News Asia for each winner (2023 inventory)

Online Banner (LB, MRec): 1,000,000 Impression

Branded Article: 1 Week Publication

SocMed: 10 Postings

Part III: Inventory Entitlements (Worth RM 150k)

- Top In Tech Forum 2022 2023
 Online Forum (1 Topic) + Hybrid Forum (1 Topic)
 (Hybrid event venue, f&b by Platinum)
- Refer Slides 15 & 16

Gold Partner

RM 50k nett (Non Industry -Exclusive) Total Value Worth RM280k

Part I: Award Entitlements

(Non-Exclusive: Worth RM 150k)

• Refer Slides 8 - 11 (Highlighted in Red)

Part II: Media Ad Grant for Award Winner (Worth RM 30k per winner)

- Winner/s of Sponsored-Category by Gold
- Ad Inventory worth RM30,000 across Malaysiakini & Digital News Asia for each winner (2023 inventory)

Online Banner (LB, MRec): 1,000,000 Impression

Branded Article: 1 Week Publication

SocMed: 10 Postings

Part III: Inventory Entitlements (Worth RM 100k)

- Top In Tech Forum 2022
 Online Forum (2 Topics = 2 Speaking Slots)
- Refer Slides 15 & 16

Supporter Partner

RM 25k nett (Non Industry Exclusive) Total Value Worth RM130k

Part I: Award Entitlements

(Non-Exclusive: Worth RM 80k)

• Refer Slides 8 - 11 (Highlighted in Red)

Part III: Inventory Entitlements (Worth RM 50k)

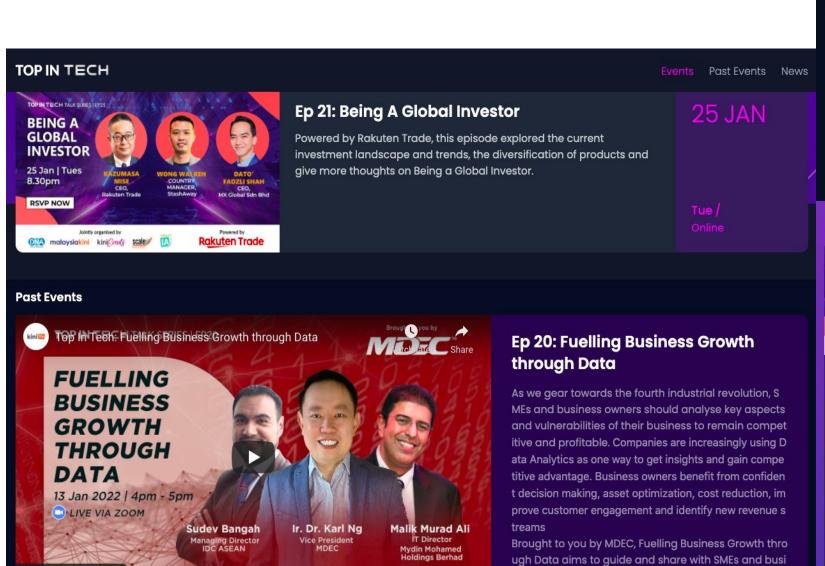
- Top In Tech Forum 2022
 Online Forum (1 Topic = 1 Speaking Slot)
- Refer Slides 15 & 16

Part III: Inventory Entitlements: Top In Tech 2022 - 2023

Online Forum	Hybrid Forum
Format & Platform: Online Forum (1 Hour) (EN) ZOOM Webinar + SocMed Live (FB & LI)	Format & Platform: Hybrid Forum (2 Hours) (EN) On-Ground + ZOOM Webinar + SocMed Live (FB & LI)
Organisers: Digital News Asia, Malaysiakini & KiniEvents Moderator: Karamjit, DNA CEO Panelist: 3 Guest Speakers per Episode	Organisers: Digital News Asia, Malaysiakini & KiniEvents Venue Host: Platinum/Gold Sponsor (F&B provided by Sponsor) Moderator: Karamjit, DNA CEO Panelist: 3 Guest Speakers per Episode
 Services & Items included: Online Forum organising & management Zoom platform & setup for registration Ad Inventories: Malaysiakini & Digital News Asia (Pre) Online Banner, EDM, SocMed Posting (During) Zoom + Livestream (FB, LI) (Post) Press Release, EDM, Balloon Rectangle 	 Services & Items included: On-Ground & Online Forum organising & management Venue arrangement Zoom & Eventbrite setup for registration Ad Inventories: Malaysiakini & Digital News Asia (Pre) Online Banner, EDM, SocMed Posting (During) Zoom + Livestream (FB, LI) (Post) Press Release, EDM, Balloon Rectangle
Est. Result: ZOOM Webinar: 100-200 Participants / Ep SocMed Live: >10,000 Views / Ep	Est. Result: On-Ground Forum: 50-80 Attendees / Ep ZOOM Webinar: 100-200 Participants / Ep SocMed Live: >10,000 Views / Ep
*All creatives & contents are mutually owned with topic-sponsor	*All creatives & contents are mutually owned with topic-sponsor
Value Worth (Online Forum): RM50,000 per Episode	Value Worth (Hybrid Forum): RM100,000 per Episode

Since its inception in 2020 the forum series is now becoming the go-to programme in the tech ecosystem to gain insights on new innovations and experience robust discussions on a wide range of topics by leading the experts.

Top in Tech forum series is co-created by Malaysiakini, Digital News Asia and organised by KiniEvents.











Top In Tech: Being A Global Investor

Feb 7, 2022 10:57 AM

TOP IN TECH
INNOVATION
AWARDS
2021
Congratulations
to the winners!

Celebrating
Remarkable
Innovators and
Recognizing
Ground-Breaking
Technology
Adoptions

Jan 24, 2022 4:06 PM

Top In Tech: Fuelling Business Growth through Data

Jan 19, 2022 4:24 PM

FUELLING BUSINESS

NATIONAL DIGITAL
DESTRIPS
COMPLEMENTING A
DIGITAL SPACE

2 Nov | Tues | 4pm

Abilty regarded by

Abilty regarded by

Abilty regarded by

Assignment of the space of the space

Top In Tech:
National Digital
Identity:
Complementing a
Digital Space

Top In Tech: NTIS: Catalyst for Emerging Innovations

Nov 10, 2021 4:22 PM

Nov 1, 2021 4:20 PM

ATTACHMENTS & SCREENCAPS (Inaugural Innovation Award 2021)

- Award Winners
- About the Trophy
- Internal & External Publicity
- Video Gallery
- Photo Gallery

2021 AWARD WINNERS

CATEGORY	WINNERS
Innovator of the Year *sponsored by Cyberview	KakiRepair
Young Innovator of the Year *sponsored by Asia Pacific University of Technology & Innovation	Team S.A.T for Enhance
Best Brick & Mortar Adoption *sponsored by Dagang NeXchange	Manulife Insurance
Most Impactful Public Sector Driving Digital Adoption	Employee Provident Fund
Most Impactful Industry-Academia Collaboration	NANOCAT, University Malaya
Most Innovative *sponsored by redONE	Startup - Pandai Education Growth Company - BeliGas
Most Promising	Startup - Proficient Software Growth Company - BloomThis Flora
Best Pivot	Startup - Go Class Growth Company - Meraque Services

The Top In Tech Innovation Award trophy was custom designed by Biji-Biji Initiative.

It is made from waste metal and waste wood, the design of a hand holding a gear, symbolises the continuous efforts in innovation.



Playlists:

MK EN FB | KiniTV YouTube | Website

VIDEO GALLERY Pre-event

- Promo video
- MOSTI shout-out videos
- Judges' criteria videos





















EXTERNAL PUBLICITY Pre-event

Media Interview on BFM 21 October 2021

Segment: Enterprise BizBytes

Listen to the podcast <u>HERE</u>



Podcast > Enterprise > Enterprise Biz Bytes > How the Tech Did We Do This Year?

HOW THE TECH DID WE DO THIS YEAR?

Karamjit Singh, Chief Executive Officer, Digital News Asia | Premesh Chandran, Chief Executive Officer & Co-founder, Malaysiakini

21-Oct-21 12:00







Technology is continuously changing, growing, and evolving. If we don't keep up, it's easy to get left behind. Companies and industries that want to stay ahead need to have their finger on the pulse when it comes to innovations in IoT, 5G, fintech, and even artificial intelligence. These concepts may sound futuristic, but they're already driving today's major markets around the world.

Image Credit: Fit Ztudio | Shutterstock

Produced by: Arvindh Yuvaraj

Presented by: Christine Wong and Richard Bradbury

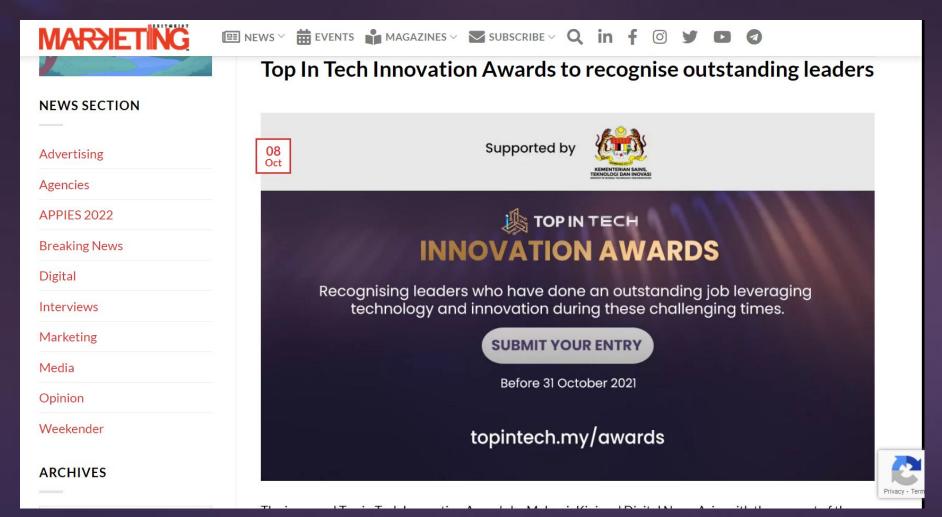
Download the BFM mobile app. Stay at home and stay up-to-date.

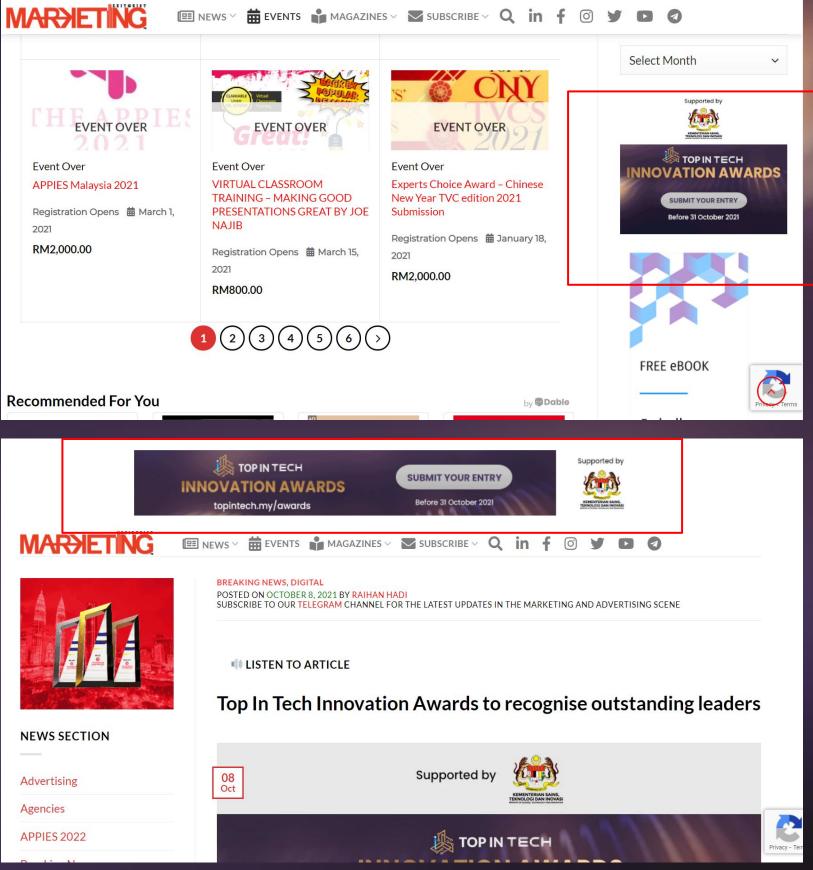
Tags: Artificial intelligence, digital adoption, digitalization, business, Personal Finance, Personal Development, Managerial Resources/Development



EXTERNAL PUBLICITY Pre-event

Promotions on Marketing Magazine





VIDEO & PHOTO GALLERY During & Post-event

Photo Gallery Ceremony Highlight Video Winner Announcement Video

Website | Facebook



Photo Gallery MK EN FB

Ceremony Highlight Video



MK EN FB

Winner Announcement Video



MK EN FB

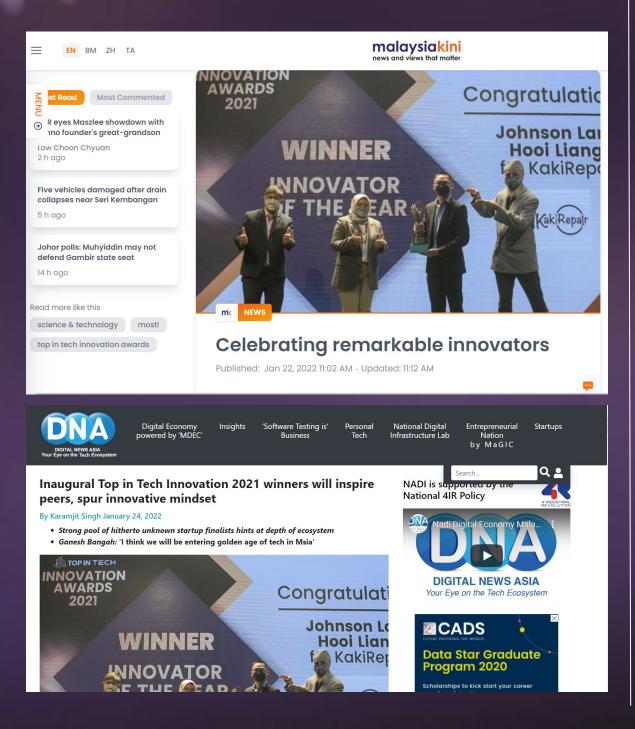
ARTICLE & EMAIL MARKETING Post-event

Articles Brand mention Key takeaways from the ceremony

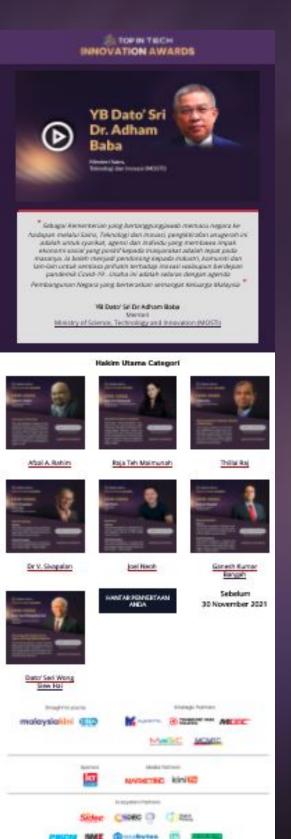
Published on: Malaysiakini Digital News Asia

EDM sent from KiniEvents database

Post Event Articles

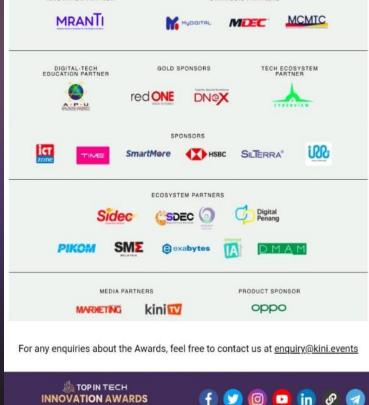


Email Marketing (EDM)





Continue to create a dynamic and positive impact in the landscape and society through technology innovations. No matter if you are a new startup, an SME, or a large company, all of your innovation stories matter. Pursue your outstanding innovations and inspire others in your journey.

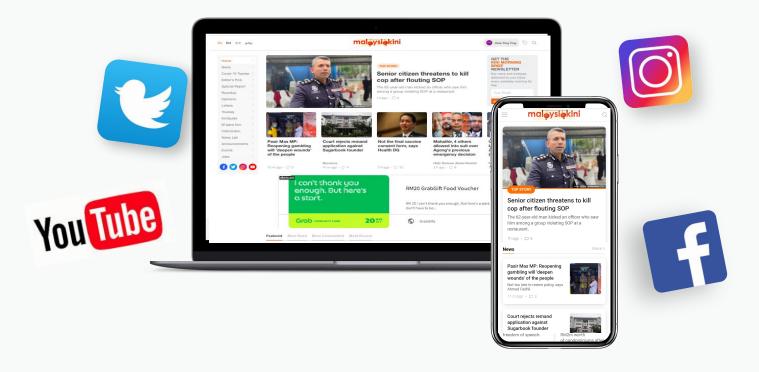


INNOVATION AWARDS



EDM DATABASE

2022



Database Summary

(As of Jan 2022)

Total Database Size:

>60,000 emails

Segmentation Database:

By Industry: 8,565 emails

By Job Title: 8,003 emails

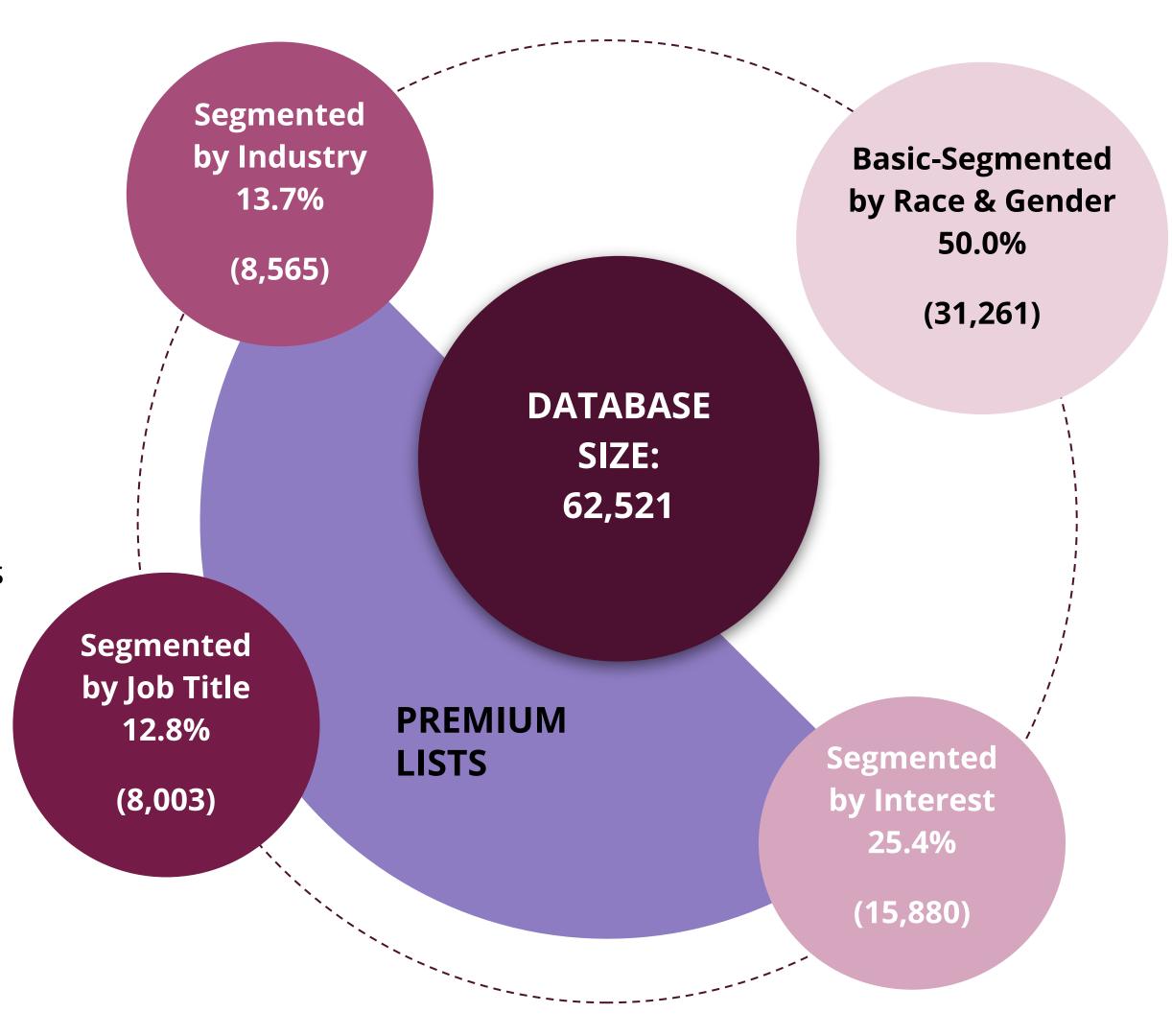
By Interest: 15,880 emails

By Race & Gender: 31,261 emails

Basic-Segmented:

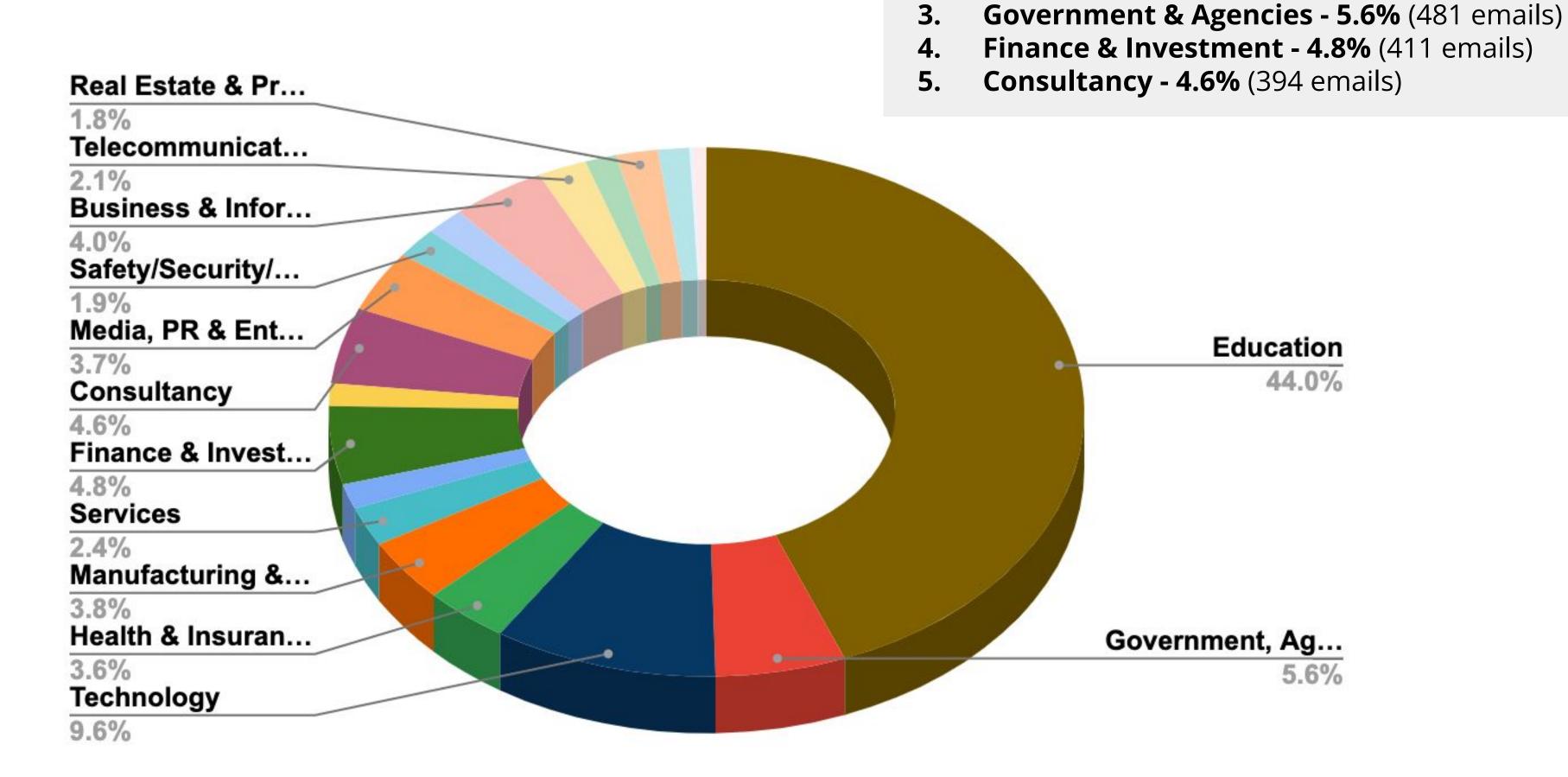
By Race & Gender (50%) = 31,261 emails

*Non-segmented: (~50% = 30,000 emails)



Segmented by Industry

(Total: **8,565 emails**)



Top 5 Industries:

Education - 44.0% (3,769 emails)

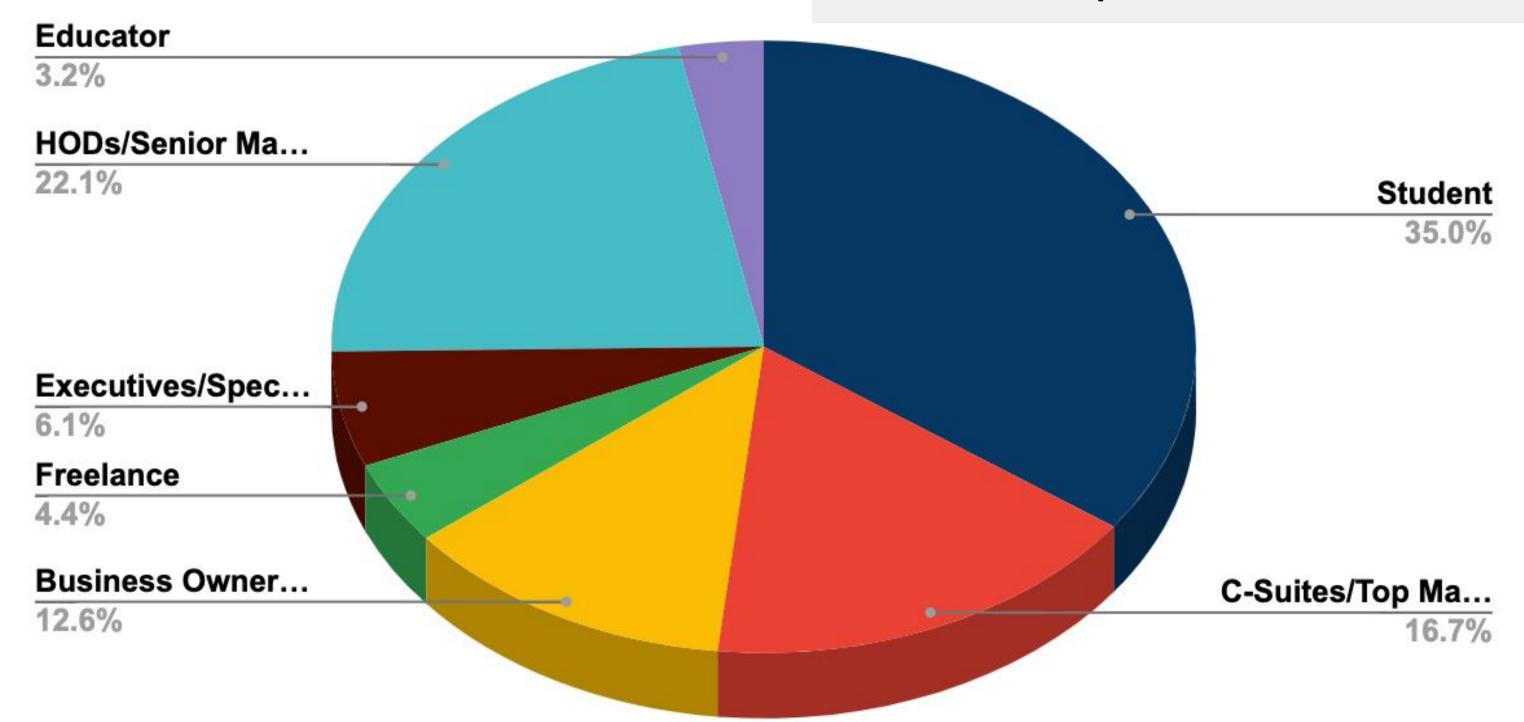
Technology - 9.6% (822 emails)

Segmented by Job Title

(Total: **8,003 emails**)

Top 5 Job Titles:

- 1. **Student 35.0%** (2,801 emails)
- 2. **HODs / Snr Managers / Managers 22.1%** (1,769 emails)
- 3. **C-Suites / Top Management 16.7%** (1,333 emails)
- 4. **Business Owner 12.6%** (1,337 emails)
- 5. **Executives / Specialists- 6.1%** (488 emails)

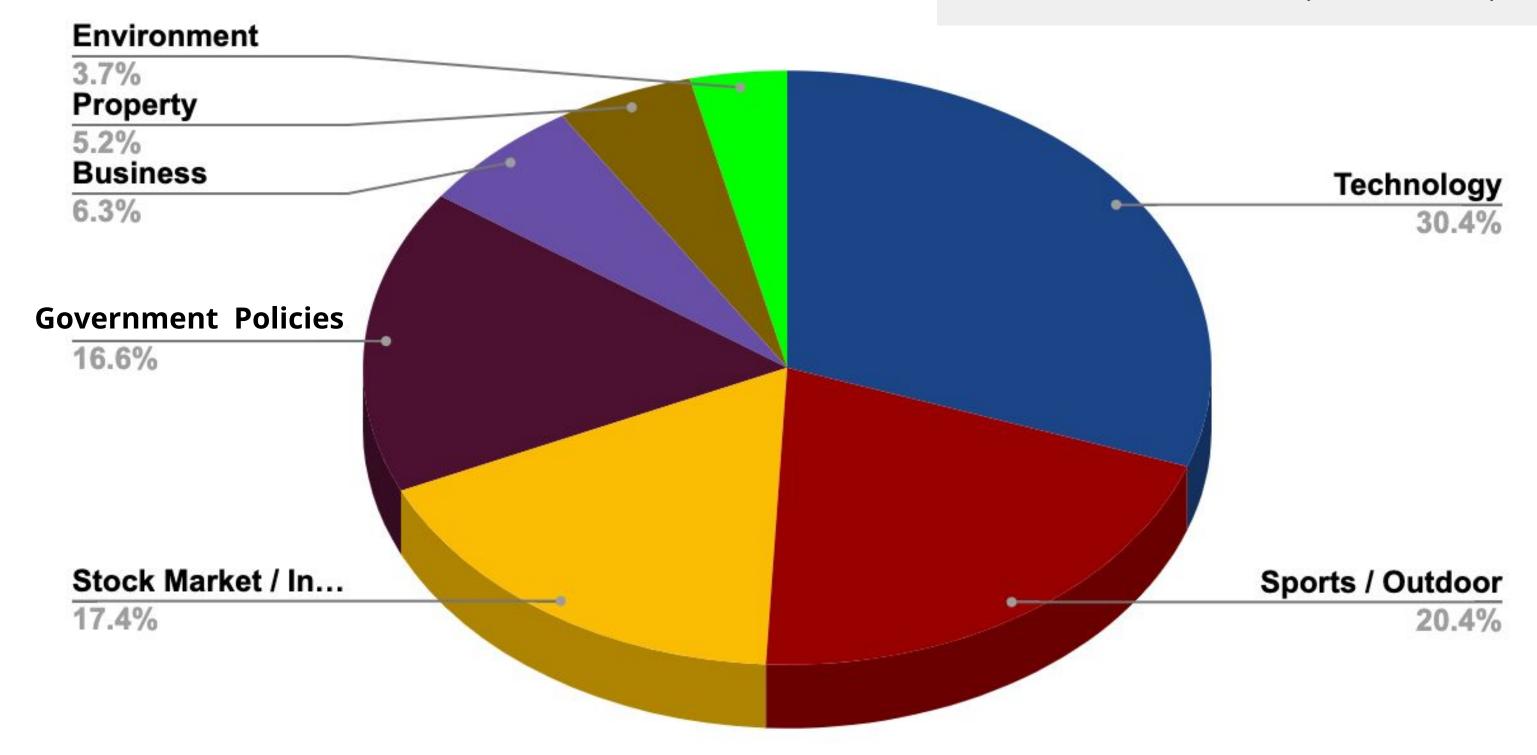


Segmented by Interest

(Total: **15,880 emails**)

Top 3 Interest:

- I. **Technology 30.4%** (4,828 emails)
- 2. **Sports / Outdoor 20.4%** (3,240 emails)
- 3. Stock Market / Investment- 17.4% (2,760 emails)
- **4. Government Policies 16.6%** (2,763 emails)
- **5. Business 6.3%** (1000 emails)

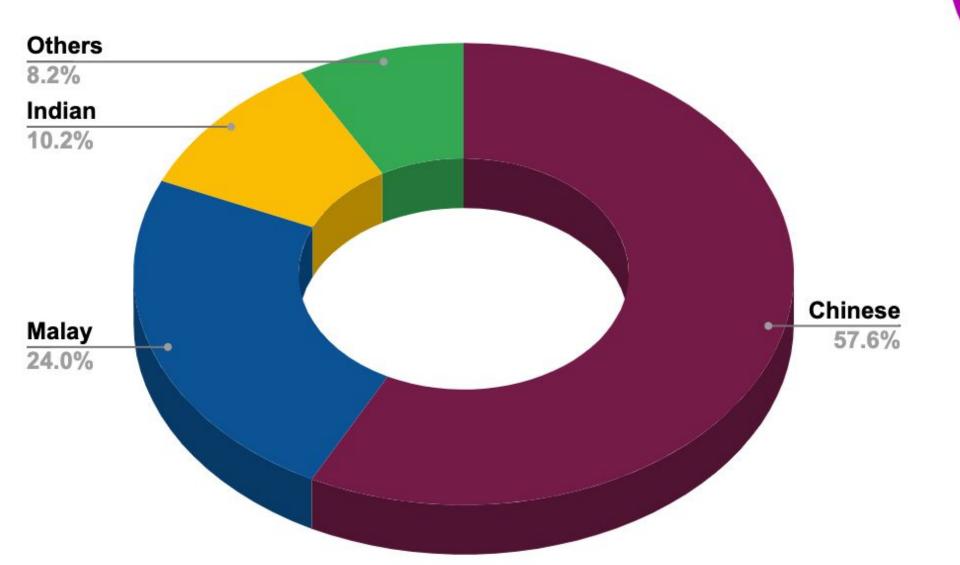


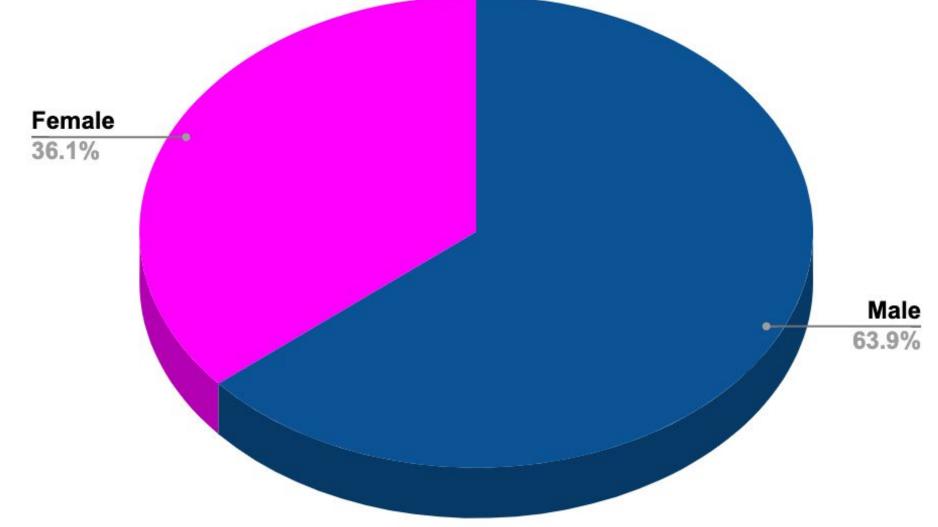
Basic-Segmented by Gender & Race

(Total: **31,261 emails**)



- 1. Chinese 57.6% (18,006 emails)
- 2. Malay 24.0% (7,503 emails)
- 3. Indian 10.2% (3,189 emails)
- 4. Others 8.2% (2,563 emails)





Breakdown by Gender

- 1. Male 63.8% (19,945 emails)
- 2. Female 36.1% (11,285 emails)

CONTACTS

Dania Amani Event Producer

dania@malaysiakini.com | I | 013 - 380 1610

Hashvne @ Shashah Media Strategist

hashvne@malaysiakini.com | 1 013-359 2776

Chia Ting Ting Chief Commercial Officer

tingting@malaysiakini.com | I | 019 - 665 2392

